

LM8: Resolution on business plan for 2012

Lilama 18 Joint Stock Company announces the BOD's resolution No16/NQ-HDQT dated August 08, 2011 as follows:

Article 1: Approving contents:

1.1 Approving result business in quarter 2/2012:

No	Term	Unit	Business plan for 2012	Business plan for Quarter I/2012		Reality in Quarter 2/2012		
				Volume	% Plan	Value	Volume	% Plan
1	Total products	Million dongs	1,183,862	335,665	28%	372,064	110.84%	31.42%
2	Revenue	Million dongs	638,570	102,873	16%	279,773	271.92%	43.80%
2.1	Revenue from construction	Million dongs	619,570	98,335	16%	275,886	280.56%	44.53%
2.2	Revenue from financial	Million dongs	14,500	3,738	26%	2,735	73.17%	18.86%
2.3	Other revenue	Million dongs	4,500	800	18%	1,112	139.00%	24.71%
3	Profit before tax	Million dongs	30,400	5,246	17%	12,263	233.76%	40.34%
3.1	Profit / revenue	%	4.76	5.1	107%	4.38	85.88%	92.01%
3.2	Profit/ charter capital	%	37.76	6.52	17%	15.23	233.59%	40.33%
4	Taxable	Million dongs	33,462	5,628	17%	27,178	482.90%	81.22%
5	Average income (person/month)	Thousand dongs	5,348	5,348	100%	5,400	100.97%	100.97%
6	Collect money	Million dongs	510,856	100,000	20%	341,326	341.33%	66.81%

1.2: Approving result business in the first 6 months of 2012:

No	Term	Unit	Business plan for 2012	Business plan for the first 6 months of 2012		Reality in the first 6 months of 2012		
				Volume	% Plan	Value	Volume	% Plan
1	Total products	Million dongs	1,183,862	829,335	70.10	653,969	78.86	55.24
2	Revenue	Million dongs	638,570	446,103	75.20	642,962	144.13	100.69
2.1	Revenue from construction	Million dongs	519,570	457,471	73.80	635,021	138.81	102.49
2.2	Revenue from financial	Million dongs	14,500	7,263	50.10	6,259	86.17	43.16
2.3	Other revenue	Million dongs	4,500	1,369	30.40	1,681	122.79	37.35
3	Profit before tax	Million dongs	30,400	23,351	76.80	30,368	130.05	99.89
3.1	Profit / revenue	%	4.76	5.01	105.20	4.72	94.21	99.16
3.2	Profit/ charter capital	%	37.76	29.01	76.80	37.72	130.02	99.89
4	Taxable	Million dongs	33,462	21,279	63.60	54,720	257.15	163.53
5	Average income (person/month)	Thousand dongs	5,348	5,348	100.00	5,376	100.52	100.52
6	Collect money	Million dongs	510,856	330,000	64.59	580,000	175.76	113.53

1.3: Approving plan for business in Quarter 3/ 2012:

No	Term	Unit	Business plan for 2012	Business plan for the first 6 months of 2012	
				Volume	% Plan
1	Total products	Million dongs	1,183,862	345,726	29.20
2	Revenue	Million dongs	638,570	107,045	16.76
2.1	Revenue from construction	Million dongs	519,570	105,000	16.95
2.2	Revenue from financial	Million dongs	14,500	1,645	11.34
2.3	Other revenue	Million dongs	4,500	400	8.89
3	Profit before tax	Million dongs	30,400	5,095	16.75
3.1	Profit / revenue	%	4.76	4.76	
3.2	Profit/ charter capital	%	37.76	6.33	
4	Taxable	Million dongs	33,462	5,457	16.31
5	Average income (person/month)	Thousand dongs	5,348	5,466	102.20
6	Collect money	Million dongs	510,856	150,000	29.36

2. Approving the plan to contribute assets worth VND5 billion or 25% charter capital to set up Lilama and employees and other shareholders contributed 25% of charter capital by cash

- Representative of Lilama 18 Joint Stock Company in Lilama 18 – 1 Joint Stock Company:
- The Board of Directors: 2 members
- The Board of Supervisory: 01 member

Article 2: The resolution is valid as from August 08, 2012.